



Distribution and Logistics

Cluster Overview: Careers encompass planning, managing, and performing marketing activities to reach organizational objectives.

Career Goal (O*NET Code): Storage Distribution Manager (11-3071), Logistician (13-1081), Production, Planning and Expediting Clerks (43-5061), Driver/ Sales Workers (53-3031), Translator/Interpreters (27-3091).

Student Name: _____

Grade: _____

School: _____

SUGGESTED COURSEWORK

EXTENDED LEARNING EXPERIENCES

Middle School	8th	HS Courses:	Touch Systems Data Entry		Curricular Experiences: Business Professionals of America DECA	Extracurricular Experiences: Academic Decathlon Language Immersion Programs Math Tutor School Newspaper Student Government UIL Academic Competitions Yearbook
	9th	Core Courses:	English I Algebra I or Geometry Biology	World Geography Languages other than English I Physical Education		
10th		Career-Related Electives:	Principles of Business or Marketing and Finance and Business Law		Career Learning Experiences: Career Preparation Job Shadowing Internship School Based Enterprise	Service Learning Experiences: Boys and Girls Clubs of America Boy Scouts of America Campus Service Organizations Community Service Volunteer Girl Scouts of the USA Peer Mentoring / Peer Tutoring
	Core Courses:	English II Geometry or Alg II Chemistry	World History Languages other than English II			
High School	11th	Core Courses:	English III Algebra II, Pre-Cal, or Math Models Physics or Princ of Technology	United States History Professional Communications	COLLEGE CREDIT OPPORTUNITIES -- High School Students should take Advanced Placement (AP), International Baccalaureate (IB), dual credit, Advanced Technical Credit (ATC), or locally articulated courses (Tech Prep), if possible. List those courses that count for college credit on your campus.	
		Career-Related Electives:	Marketing Dynamics or Business Information Management II or Accounting I Languages other than English III			
	12th	Core Courses:	English IV Alg III, Pre-Calculus, or AP Calculus Science Elective	Government/Economics Fine Arts		
		Career-Related Electives:	Practicum in Marketing Dynamics or Accounting II or Language other than English IV			
On-the-Job Training		Circulation Manager Inventory Clerk	Media Distributor Router	Shipping Clerk Travel Guide		Professional Associations: Association for Operations Management Institute for Supply Management Institute of Packaging Professional Society Junior Chamber of Commerce Sales and Marketing Executives International Society of Professional Engineers
		NOTE: These experiences may be started and/or completed as part of the high school experience.				
Certificates		A*S*K* Customer Service	Internet and Computing Core OSHA CareerSafe	Travel Associate	Career Options: Computer Reservationist Customer Service Representative	
		NOTE: Students may earn all or part of these certificates as part of the high school experience.				
Postsecondary	Associate Degrees	Business Administration & Management Safety Technologies	Environmental Control Technologies QC Technologies Travel & Tourism Services Marketing	Fire Protection Retailing & Wholesaling Operations & Skills	Career Options: Transportation Inspector Logistics Coordinator Freight Agent Fleet Coordinator Shipping Manager	
	Bachelor Degrees	Airway Science Business Administration Chemistry	General Management Geography Linguistics	Logistic Supply Chain Mgmt Marine Transport Production Management	Career Options: Commute Planner Safety Inspector Transit Performance Auditor Transportation Security Specialist Transportation Engineer	
	Graduate Degrees	Civil Engineering Industrial Distribution International Business	International Logistics International Relations Security Studies	Transportation Planning Transportation and Logistics Urban and Regional Planning	Career Options: Global Sales Director Contract Negotiator Acquisition Integrator Transportation Planner Emergency Operations Analyst	

Students may select other elective courses for personal enrichment purposes.

This plan of study serves as a guide, along with other career planning materials, for pursuing a career path and is based on the most recent information as of 2009. All plans meet high school graduation requirements as well as college entrance requirements.