



Insurance Services

Cluster Overview: Careers encompass planning, services for financial and investment planning, banking, insurance, and business financial management.

Career Goal (O*NET Code): Actuary (15-2011), Sales Agent (41-3021), Investigator (13-1031), Billing, Cost, and Rate Clerk (43-3021), Medical Secretaries (43-6013), (Underwriter (13-2053).

Student Name: _____
Grade: _____
School: _____

SUGGESTED COURSEWORK

EXTENDED LEARNING EXPERIENCES

Middle School	8th	HS Courses:	Touch Systems Data Entry		Curricular Experiences: Business Professionals of America DECA Family, Career and Community Leaders of America	Extracurricular Experiences: Academic Decathlon Language Immersion Programs Math Tutor School Newspaper Student Government UIL Academic Competitions Yearbook	
	High School	9th	Core Courses:	English I Algebra I or Geometry Biology			World Geography Languages other than English I Physical Education
Career-Related Electives:			Principles of Business, Marketing and Finance or Business Law				
10th		Core Courses:	English II Geometry or Alg II Chemistry	World History Languages other than English II			
		Career-Related Electives:	Business Information Management I or Accounting I				
11th		Core Courses:	English III Algebra II, Pre-Cal, or Math Models Physics or Princ of Technology	United States History Professional Communications			
		Career-Related Electives:	Business Information Management II or Accounting II or Medical Terminology				
12th	Core Courses:	English IV Alg III, Pre-Calculus, or AP Calculus Anatomy & Physiology	Government/Economics Fine Arts				
	Career-Related Electives:	Accounting II					
Postsecondary	On-the-Job Training	Claims Clerk Customer Service Representative	Information Specialist Records Technician	COLLEGE CREDIT OPPORTUNITIES -- High School Students should take Advanced Placement (AP), International Baccalaureate (IB), dual credit, Advanced Technical Credit (ATC), or locally articulated courses (Tech Prep), if possible. List those courses that count for college credit on your campus.			
	Certificates	A*S*K* Customer Service	Internet and Computing Core OSHA CareerSafe Sales Professional				Career Options: Insurance Claims Clerk Receptionist Human Resource Assistant
	Associate Degrees	Administrative and Secretarial Services Accounting Mathematics	Business Information and Data Processing Services Law and Legal Studies				Financial Management and Services
Bachelor Degrees	Accounting and Information Management Actuarial Science	Business Administration - Finance Banking and Financial Institutions Finance/Economics	Financial Management Management - Financial Planning Real Estate Finance	Career Options: Insurance Sales Agent Insurance Originator Financial Representative Actuarial Analyst Contract Arbitrator			
Graduate Degrees	Accounting and Information Management Accounting -Public Mangmt	Decision Technologies Finance Financial Management	Law Management - Financial Planning Operations Research	Career Options: Actuary Lawyer Estate Planner Statistician Pension Fund Administrator			

Students may select other elective courses for personal enrichment purposes.

This plan of study serves as a guide, along with other career planning materials, for pursuing a career path and is based on the most recent information as of 2009. All plans meet high school graduation requirements as well as college entrance requirements.